COURSE DESCRIPTION
This laboratory course will focus on developing practical skills for community organization, management of human services, and social policy and evaluation, including tools and techniques for successful work in the field. This course provides opportunities for hands-on experience and training using tangible tools that are critical for success in macro practice. Special emphasis will be placed on approaches that strengthen socially just and culturally sensitive practice.

There is a commonality among macro skills across fields of practice (community organizing, management, social policy and evaluation); many of these common skills are covered in this skills lab (project management, community engagement, advocacy, etc.). This particular section will be a broad cross-section of skills needed by all macro practitioners.

COURSE CONTENT
The course is designed to be taken in coordination with SW 560. All sections of the course will provide practical skills for community organization, management, and policy/evaluation overall, although some instructors will organize their section around their specific area of expertise and concentrate on one of these fields. Across all sections, all students will engage in hands-on, skill-based learning in the areas of data analysis and visualization, identification of key community stakeholder groups, power analysis, and program/project management.

The course content aligns with the core competencies of each respective field, and will support students who are enrolled or expected to enroll in their field placement. To this end, the Office of Field Instruction has provided information on common macro practice tasks which will be infused into this course; some tasks include, but are not limited to, memo writing, project management, excel or other spreadsheet program competence, and meeting and project management. The course assumes that each student will start the course with a different level of experience, and its learning activities will be designed to move each one further along from his or her starting point.

Consistent with social work core values, the primary mission of the work of social workers in Community Organization, Management, and Policy/Evaluation is to enhance human well-being and help meet the basic human needs of all people, with particular attention to the needs and empowerment of people who are vulnerable, oppressed, and living in poverty, and to understanding of social diversity and oppression with respect to race, ethnicity, national origin, color, sex, sexual orientation, gender identity or expression, age, marital status, political belief, religion, immigration status, and mental or physical disability.

COURSE OBJECTIVES
Upon completion of the course, students will:
1. Understand the importance of macro practice skills for effective macro practice.
2. Develop knowledge of practical skills for community organization, management, and policy/evaluation.
3. Critically analyze best practices and research findings in these respective fields.
4. Gain competence in the appropriate adaptation of these practical skills for particular target communities or populations.
5. Understand approaches that strengthen socially justice and culturally sensitive practice.
6. Employ practice skills to support effective community and organizational interventions.
7. Understand the applicability of these methods for the development, implementation and evaluation of social programs and policies.
8. Examine questions of social work ethics and core values.

COURSE DESIGN
This course will use multiple methods including, but not limited to, lectures, role plays, demonstrations, readings, discussions, written assignments, individual, and group exercises. The primary pedagogy will be experiential, involving problem solving, project planning, and hands-on applications of real-world situations arising in the field. A list of illustrative assignments will be prepared and provided to instructors and prospective instructors of the course. The course will be assigned using a point system out of 100 total available points, which will then be converted into letter grades at the end of the semester.

COURSE COMPETENCIES AND PRACTICE BEHAVIORS
This course considers the following competencies and practice behaviors:

Apply critical thinking to inform and communicate professional judgments.

Social workers are knowledgeable about the principles of logic, scientific inquiry, and reasoned discernment. They use critical thinking augmented by creativity and curiosity. Critical thinking also requires the synthesis and communication of relevant information.

Social workers distinguish, appraise, and integrate multiple sources of knowledge, including research-based knowledge, and practice wisdom; analyze models of assessment, prevention, intervention, and evaluation; and demonstrate effective oral and written communication in working with individuals, families, groups, organizations, communities, and colleagues.

Advance human rights and social and economic justice.

Each person, regardless of position in society, has basic human rights, such as freedom, safety, privacy, an adequate standard of living, health care, and education. Social workers recognize the global interconnections of oppression and are knowledgeable about theories of justice and strategies to promote human and civil rights. Social work incorporates social justice practices in organizations, institutions, and society to ensure that these basic human rights are distributed equitably and without prejudice.

Social workers advocate for human rights and social and economic justice, and engage in practices that advance social and economic justice.

Engage in research-informed practice and practice-informed research.

Social workers use practice experience to inform research, employ evidence-based interventions, evaluate their own practice, and use research findings to improve practice, policy,
and social service delivery. Social workers comprehend quantitative and qualitative research and understand scientific and ethical approaches to building knowledge. Social workers use research evidence to inform practice.

**Engage in policy practice to advance social and economic well-being and to deliver effective social work services.**

Social work practitioners understand that policy affects service delivery, and they actively engage in policy practice. Social workers know the history and current structures of social policies and services; the role of policy in service delivery; and the role of practice in policy development. Social workers analyze, formulate, and advocate for policies that advance social well-being; and collaborate with colleagues and clients for effective policy action.

**Understand and utilize culturally competent and intercultural methods of practice, emphasizing methods to:**

- Assess and diagnose community needs and assets in ways which gather information, increase participation, and strengthen social diversity;
- Build organizational capacity and institutional structures that regularize roles and relationships, strengthen representation and dialogue of diverse social and cultural groups, and increase influence by building coalitions with other organizations;
- Formulate plans and strategies that involve individuals and groups in efforts to set goals, generate program ideas, make organizational decisions, respect differences in communications and conflict styles, and take steps for collective action;
- Implement plans, programs, actions or tactics conducive to organizational or community situations, build constituency support, and collaborate and negotiate with diverse groups relevant to implementation.
- Monitor and evaluate activities through techniques that assess activities and outcomes, raise critical consciousness, motivate participation, and contribute to improvement and change.

**RELATIONSHIP OF THE COURSE TO THE FOUR CURRICULAR THEMES**

**Multiculturalism & Diversity** are addressed through methods such as the use of readings, examples, cases, and role plays, and the development of tools that explore multi-cultural and diversity issues from perspectives of the (1) community organizer and community planner (2) manager 3) policy analyst/advocate; 4) organization or program; and (5) the community or client system.

**Social Justice and Social Change** are addressed through the use of readings, examples, cases, and role plays, and the development of skills that enable macro practitioners to secure better representation of underrepresented community members and points of view in the community, agency, and polity, and to address, through the attainment of program goals, issues of historic exclusion and exploitation. Techniques of both transactional and transformational change are considered.

**Promotion, Prevention, Treatment & Rehabilitation** are addressed through the use of readings, examples, cases, and role plays, and the development of skills that explore special attention to the benefits of early intervention, (promotion and prevention), risks attendant to the use of various methods (treatment), and the need for longer term connection and follow-up (rehabilitation).
Behavioral and Social Science Research: Research is addressed through the use of readings, examples, cases, and role plays, and the development of intervention tools that explore the perspectives of social and behavioral science theory on the community, the organization, and the polity. Organizational, political science, and community theories will be important bases for class analyses.

SOCIAL WORK ETHICS AND VALUES
The course will address ethical and value issues related to working with, and in, organizations, communities, societies, and in conducting policy focused research in these areas. The course will also focus on social workers' responsibility as professionals to promote the general welfare through working toward the elimination of discrimination, expanding choices for all persons, encouraging respect for diversity, advocating for progressive changes in social policies, and encouraging informed participation by the public.

COURSE AND ASSIGNMENT POLICIES
Class section email address – all class participants, and only class participants can use: SW512.005-F15@umich.edu

Assignments are due by the dates and times listed on the course Canvas site, and should be submitted via Canvas. Assignments 2-7 are due by 18:00 on the day they are due. Assignment 8 is due in class on the last day. All assignments will be graded by a points system, with a total of 100 points at the end of the semester. Points will then be converted to letter grades, using the following scale:

<table>
<thead>
<tr>
<th>Grade</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>A+</td>
<td>97-100</td>
</tr>
<tr>
<td>A</td>
<td>93-96</td>
</tr>
<tr>
<td>A-</td>
<td>90-92</td>
</tr>
<tr>
<td>B+</td>
<td>87-89</td>
</tr>
<tr>
<td>B</td>
<td>83-86</td>
</tr>
<tr>
<td>B-</td>
<td>80-82</td>
</tr>
<tr>
<td>C+</td>
<td>77-79</td>
</tr>
<tr>
<td>C</td>
<td>73-76</td>
</tr>
<tr>
<td>C-</td>
<td>70-72</td>
</tr>
</tbody>
</table>

Please use an 11-point sans serif font, single spacing, and 1-inch margins on submitted assignments. Sans serif fonts include Arial, Calibri, Franklin Gothic Book, Lucida Sans, Microsoft Sans Serif, Tahoma, Trebuchet, and Verdana.

Computers and food are allowed in class. Instructor reserves the ability to request computer-free time during course sessions.

READINGS
Class readings will be linked on the course Canvas site. Those labeled “required” are the required readings for that week, while those listed “optional” are optional for the week.

OFFICE HOURS
By appointment, and I will often be in the classroom before class starts weekly. Please email crheinga@umich.edu with the subject, “SW 512 Office Hours Appointment Request” to set up an appointment.
INTRODUCTION

Welcome to SW 512. This is a new course this year. Previously, SW 560 was the introduction course for macro practice overall and the three methods of community organization, management of human services, and social policy and evaluation. That course was for all students, regardless of practice method. Over time, it became difficult to cover both theoretical content and skills in a single course and the course became too crowded with content. Additionally, students felt the need for more skills content as they began or prepared for their field placement.

For these reasons, the course has been divided into two parts for students with a major in a macro practice area – loosely, a theory part (SW 560) and a skills part (SW 512). Students with an interpersonal practice major will not take the skills course (SW 512).

Since SW 560 and SW 512 are two parts of the same content, there is overlap and connectivity, and the instructors in SW 560 and SW 512 have been and will be working together to achieve harmony and synchronicity. As with any “first to market” product, there will be need improvements both within the term and for future terms.

The content for SW 512 was developed by a macro team over the summer, and was heavily influenced by tasks that students are often asked to initially undertake in their field placements.

Certain sections of SW 512 will have a specific focus, based on the instructor. For example, Professor Checkoway will be focusing on community organization as a central theme, while Professors Hiltz and Tropman will have more of a management focus. This section, SW 512.005, will be organized mostly by general skillsets that students need across all macro practice areas. For this reason, the assignments and activities may differ among the sections; but all sections will cover macro content needed by all students.
### Session 1: Introduction (9/15)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
</table>
| • Introduction to macro social work skills by a panel of macro practitioners | PANELISTS  
  1. Shoshana Hurand  
  2. Steve Sheldon  
  3. Anthony Williamson  
  • Community Organization, Management, and Policy/Evaluation, through a social justice lens | • Macro practitioner panel  
  • DUE: Assignment 1 - Reflection on macro skills |
| • Acclimate students to course content and objectives                       |                                                                                                         |                                                                                                          |

### Session 2: Meetings (9/22)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong></td>
<td><strong>Students will know how to use/do:</strong></td>
<td></td>
</tr>
<tr>
<td>• Understand barriers to efficient meetings</td>
<td>• Stages of a Meeting</td>
<td>• Current Events</td>
</tr>
<tr>
<td>• Effectively engage participants and stakeholders</td>
<td>• Meeting Agenda Development</td>
<td>• First Macro Skills Matrix</td>
</tr>
<tr>
<td>• Run effective meetings</td>
<td>• Facilitation</td>
<td></td>
</tr>
<tr>
<td>• Meet the 4 stages of a meeting</td>
<td>• Meeting Notes/Minutes</td>
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</tbody>
</table>

### Session 3: StrengthsQuest & Leadership (9/29)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong></td>
<td><strong>Students will know how to use/do:</strong></td>
<td></td>
</tr>
<tr>
<td>• Describe their own strengths</td>
<td>• Identify their own key strengths</td>
<td>• StrengthsQuest survey <strong>COMPLETE ONLINE BY THURSDAY, 9/24, 9:00AM</strong></td>
</tr>
<tr>
<td>• Articulate how to build on these strengths to advance their careers</td>
<td>• Describe different leadership styles</td>
<td>• Facilitated discussion of strengths in class</td>
</tr>
</tbody>
</table>

### Session 4: Excel – Data & Budgets (10/6)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong></td>
<td><strong>Students will know how to use/do:</strong></td>
<td></td>
</tr>
<tr>
<td>• Enter raw data into a spreadsheet</td>
<td>• Use spreadsheets for data analysis and visualization</td>
<td>• Create graphs from trend data</td>
</tr>
<tr>
<td>• Create graphs and charts from raw data</td>
<td>• Use spreadsheets and formulas to develop program budgets</td>
<td>• Use formulas for budgets</td>
</tr>
<tr>
<td>• Develop a high-level program budget</td>
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</tbody>
</table>
### Session 5: Excel – Work Planning (10/13)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/Exercise</th>
</tr>
</thead>
</table>
| Students will be able to: | Students will know how to use/do: | • Gantt Chart  
• Plan Thanksgiving Dinner  
• Second Macro Skills Matrix  
• **DUE:** Assignment 3  
– Data Visualization |
| • Make action plans | • Set goals  
• Develop tasks  
• Determine resources  
• Create timelines  
• Implement actions | |
| • Break projects into tasks | | |
### Session 9: Evaluation (11/17)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong>&lt;br&gt;• Describe the importance of developing an evaluation before starting a program</td>
<td><strong>Students will know how to use/do:</strong>&lt;br&gt;• Describe different types of evaluations&lt;br&gt;• Describe different methods of evaluation</td>
<td><strong>DUE: Assignment 6</strong>&lt;br&gt;– Power Map</td>
</tr>
</tbody>
</table>

### Session 10: Generations & Professionalism (11/24)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong>&lt;br&gt;• Describe differences and similarities among generations in the workplace&lt;br&gt;• Identify professional behaviors</td>
<td><strong>Students will know how to use/do:</strong>&lt;br&gt;• Employ the NASW Code of Ethics&lt;br&gt;• Identify ways to work across generations</td>
<td><strong>NASW Code of Ethics</strong></td>
</tr>
</tbody>
</table>

### Session 11: Nonprofits (12/1)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong>&lt;br&gt;• Describe the purpose of an organizational mission, vision, and values&lt;br&gt;• Understand the purpose of organizational bylaws</td>
<td><strong>Students will know how to use/do:</strong>&lt;br&gt;• Articulate the difference between nonprofits, advocacy organizations, and others&lt;br&gt;• Describe the role of a nonprofit board of trustees</td>
<td><strong>DUE: Assignment 7</strong>&lt;br&gt;– Portfolio Development&lt;br&gt;– Last Macro Skills Matrix</td>
</tr>
</tbody>
</table>

### Session 12: Final Presentations (12/8)

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Skills Content</th>
<th>Assignment/ Exercise</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Students will be able to:</strong>&lt;br&gt;• Know each other’s career goals</td>
<td><strong>Students will know how to use/do:</strong>&lt;br&gt;• Make professional presentations&lt;br&gt;• Provide useful feedback</td>
<td><strong>DUE: TED Talk/Career Elevator Speech</strong></td>
</tr>
</tbody>
</table>
Assignments

Assignments are due before class on the day they are due, and are to be submitted on Canvas.

Assignment 1: Report on Panel
Write a 1-2 page report to me as if I were your supervisor, and you had attended this panel at a conference.
Due session 1, September 15 (in class) - 5 points

Assignment 2: Current Events
Eight total one- or two-page summaries due any eight different weeks over the course. Use the rubric on Canvas class site to compose these each week.
Due any eight different weeks except the first week - 10 points

Assignment 3: Data Visualization
Detailed assignment description on Canvas class site. You will create a one-page fact sheet using trend data. Must contain one graph and a succinct description of why this trend data matters.
Due session 5, October 13 – 10 points

Assignment 4: Career Plan
This assignment asks you to consider your interests and strengths, and develop a career vision and strategy for yourself.
Due session 6, October 27 – 10 points

Assignment 5: Budget
You will receive a description of a fictional program. Develop a one-page program budget in Microsoft Excel or Google Sheets, and a one-page budget justification. Fictional program descriptions will be distributed to students in mid-October.
Due session 7, November 3 – 10 points

Assignment 6: Power Map
Choose a policy of interest and develop a one-page visual power map, along with a one-page plan to reach identified targets. More information, including sample power maps, on Canvas class site.
Due session 9, November 17 – 10 points

Assignment 7: Portfolio Development
Write a three-page summary that reviews the skills learned in this course and how they may be used in current or upcoming field placements.
Due Session 11, December 1 – 20 points

Assignment 8: TED Talk/Career Elevator Speech
Present a five-minute summary of your career plan and skill portfolio from this course.
Due Session 12, December 8 – 15 points

Assignment 9: Class Leadership and Engagement – participation in class activities and assignments.
Overall – 10 points